NORTH AMERICAN GOLF COURSE INTELLIGENCE

Comprehensive Golf Course Data for Informed Decision-Making



DATASET OVERVIEW

Our proprietary database contains detailed information on **17,500+ golf courses** across North America. We maintain critical data points that help vendors, management companies, and service providers make strategic decisions about market penetration, competitive landscape, and business opportunities. Over 400 data points are tracked.

KEY DATA METRICS

Fill Rate	Description
99.27%	Verified location identification for mapping and geospatial analysis
92.51%	Golf course's official website address
66.79%	Current tee sheet software solution being used
56.03%	Online booking technology provider
52.6%	Website development and hosting provider
32.64%	Third-party tee time distribution channels being utilized
12.39%	Parent management company information
7.25%	Membership management software in use
6.28%	Mobile application developer/vendor
4.07%	Waitlist management solution provider
	99.27% 92.51% 66.79% 56.03% 52.6% 32.64% 7.25% 6.28%

DATA ADVANTAGE

Our database offers several competitive advantages:

- Comprehensive Coverage: 100% of North American golf courses with detailed facility information
- Technology Stack Intelligence: Extensive mapping of software and technology providers across the golf industry
- Continually Updated: Regular verification and updates to ensure data accuracy
- Decision Support: Critical intelligence for sales teams, marketing strategies, and market analysis

HOW COMPANIES USE OUR DATA

- **Technology Vendors**: Identify market opportunities and competitive displacement targets
- Management Companies: Analyze technology trends across course portfolios
- Investors: Perform due diligence on market penetration and technology adoption
- Marketing Teams: Create targeted campaigns based on technology stack information
- Strategic Planning: Understand competitive landscape and market positioning

CONTACT INFORMATION

For more information on how our golf course intelligence can power your business decisions, please contact:

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